

PRESIDENT ELECT / PROGRAM CHAIR:
Brandon Etchemendy

Thanks again to Jeff Deal for his excellent presentation last month!

We look forward to seeing all of you at the dinner meeting this month for our speaker Kenton Hawkins on “Water Source Heat Pumps.”

February Meeting ~ Thursday, February 18, 2010

The meeting will be held at the Austin’s Restaurant
Cocktails at 6:00, Dinner at 6:30, Speaker from 7 'til 8'ish, Closing around 8:15'ish.

Topic: Water Source Heat Pumps

Speaker: Kenton Hawkins

Speaker Biography:

Kenton first went to the University of Redlands and then finished his undergraduate degree at Cal State University, Fullerton. After working in Africa for 2 years, Kenton returned home and began his career in heat transfer along with beginning work on a Masters degree.

His career began as an applications engineer and customer support at Russell Coil Company in Brea, a commercial refrigeration equipment manufacturer, figuring box and product load calculations, and matching systems that would fit the applications. Expanding his growth in commercial refrigeration, Kenton became an outside salesman for Larkin, which later became part of the Heatcraft group which is currently owned by Lennox Industries. The territory was doing so well the company split the geography in 2, and he focused his attention on the southern California market and was given Hawaii as a bonus.

Kenton’s management opportunity came with his work for Danfoss selling their refrigeration products, compressors and controls. He became the first to sell Danfoss drives to Ralphs, an 87 facility supermarket chain based in Torrance. And as further acquisitions took place with Danfoss, Kenton took on the additional responsibilities of selling total supermarket controls for racks, HVAC, lighting, and their walk-in refrigeration and freezer boxes.

It has been Kenton’s good fortune to work with other companies such as ClimateMaster, a water-source heat-pump manufacturer, Hansen Technologies; an ammonia controls company, APC (American Power Conversion) selling mission critical HVAC systems into all sizes of data centers, and also district manager for Lennox.

February BOG Meeting ~ Thursday, February 11, 2010

at Brew House at 12 o'clock